

30 Hour Mississippi Real Estate Pre-Licensing Course Content Outline

This course contains three segments (learning paths) as follows:

Learning Path 1: Real Estate Fundamentals

- Lesson 1: Introduction to the Real Estate Business
- Lesson 2: Real Property and the Law
- Lesson 3: Concepts of Home Ownership
- Lesson 4: Agency
- Lesson 5: Real Estate Brokerage
- Lesson 6: Listing Agreements and Buyer Representation
- Lesson 7: Interests in Real Estate
- Lesson 8: Forms of Real Estate Ownership
- Lesson 9: Legal Descriptions
- Lesson 10: Real Estate Taxes and Other Liens
- Lesson 11: Real Estate Contracts
- Lesson 12: Transfer of Title
- Lesson 13: Title Records
- Lesson 14: Real Estate Financing Principles
- Lesson 15: Real Estate Financing Practice
- Lesson 16: Leases
- Lesson 17: Property Management
- Lesson 18: Real Estate Appraisal
- Lesson 19: Land Use Controls and Property Development
- Lesson 20: Fair Housing and Ethical Practices
- Lesson 21: Environmental Issues in Real Estate
- Lesson 22: Closing the Real Estate Transaction
- Lesson 23: Practical Math I (Commissions)
- Lesson 24: Practical Math II (Area & Volume)
- Lesson 25: Practical Math III (Finance & Prorations)
- Lesson 26: Practical Math IV (Depreciation & Taxes)

Learning Path 2: Mississippi Real Estate Law

- Lesson 1: Mississippi License Law – Part I
- Lesson 2: Mississippi License Law – Part II
- Lesson 3: Mississippi Rules and Regulations – Part I
- Lesson 4: Mississippi Rules and Regulations – Part II (Timeshares)

Learning Path 3: ARELLO Evaluation – Final Exams – Course Certificate

- ARELLO Evaluation
- Final Exam – Real Estate Fundamentals
- Final Exam – Mississippi Real Estate Law and Rules
- Issuance of Course Completion Certificate