

The outline below lists all modules in the course. As you navigate through the course, your progress will be expressed as a percentage of your completion of the individual module with which you are working, and not the entire course.

150 Hour Real Estate Fundamentals Course Outline

This course consists of 7 parts (learning paths):

- **e-Textbook and Lesson Map**
 - Click on “Course Home” to return to this learning path and download/print the e-textbook.
- **Module R-1: Rights, Ownership, and Encumbrances**
 - The Real Estate Business
 - Rights in Real Estate
 - Interests and Estates
 - Ownership
 - Encumbrances and Liens
 - Transferring and Recording Title to Real Estate
 - Real Estate Leases
 - Land Use Planning and Control
- **Module L-1: Law, Agency, and Contracts**
 - Legal Descriptions
 - Real Estate Contract Law
 - Agency
 - Listing Agreements
 - The Brokerage Business
 - Contracts for the Sale of Real Estate
 - Real Estate Market Economics
 - Appraising and Estimating Market Value
- **Module F-1: Financial Considerations, Ethics, and Math**
 - Finance
 - Real Estate Investment
 - Real Estate Taxation

- Ethics: Laws and Practices
- Closings
- Real Estate Licensing and Regulation
- Risk Management
- Property Management
- Real Estate Mathematics
- **Module S-1: State Licensing and Compliance**
 - LA License Law
 - LA Law of Agency
 - LREC Rules and Regulations
 - LA Civil Law
- **Module B-1: Broker Responsibilities**
- **Module B-2: Louisiana Real Estate Law**
- **RELEP – Real Estate License Exam Prep and Practice Exams**
 - Review and Key Words
 - Cram Review
 - 10 review tests
 - National Practice Exam
 - State Practice Exam
- **ARELLO Evaluation and Final Exams**
 - ARELLO Evaluation
 - Examination Instructions
 - National Final Exam
 - State Final Exam
 - Broker Final Exam